

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934  
For the quarterly period ended March 30, 1996

or

Transition Report Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934  
For the transition period from  
[ ] to [ ]

Commission file number 1-5224

I.R.S. Employer Identification Number 06-0548860

THE STANLEY WORKS

(a Connecticut Corporation)  
1000 Stanley Drive  
New Britain, Connecticut 06053  
Telephone: (860) 225-5111

Indicate by check mark whether the registrant: (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act  
of 1934 during the preceding 12 months, and (2) has been subject to such  
filing requirements for the past 90 days. Yes  No

Indicate the number of shares outstanding of each of the issuer's  
classes of common stock, as of the latest practicable date: shares of the  
company's Common Stock (\$2.50 par value) were outstanding 44,424,477  
as of May 3, 1996. On April 17, 1996, the Board of Directors of the  
Registrant declared a two-for-one split of the Registrant's Common Stock to  
be effected by the distribution of one additional share for each share  
outstanding on June 3, 1996 to shareholders of record as of May 13, 1996.  
(See Part II Item 2).

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

THE STANLEY WORKS AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF EARNINGS  
(Unaudited, Millions of Dollars Except per Share Data)

	First Quarter	
	1996	1995
NET SALES	\$ 635.3	\$ 643.3
COSTS AND EXPENSES		
Cost of sales	429.3	437.6
Selling, general and administrative	149.0	147.3
Interest - net	6.5	7.5
Other - net	3.5	4.6
	-----	-----
	588.3	597.0
	-----	-----
EARNINGS BEFORE INCOME TAXES	47.0	46.3

Income Taxes	17.4	17.6
	-----	-----
NET EARNINGS	\$ 29.6	\$ 28.7
	=====	=====
NET EARNINGS PER SHARE OF COMMON STOCK	\$ 0.33	\$ 0.32
	=====	=====
DIVIDENDS PER SHARE	\$ 0.18	\$ 0.175
	=====	=====
AVERAGE SHARES OUTSTANDING (in thousands)	88,815	88,828
	=====	=====

See notes to consolidated financial statements.

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THE STANLEY WORKS AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(Unaudited, Millions of Dollars)

	March 30 1996	December 30 1995
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 39.3	\$ 75.4
Accounts and notes receivable	454.9	438.7
Inventories	335.2	349.1
Other current assets	45.8	51.9
	-----	-----
Total Current Assets	875.2	915.1
Property, Plant and Equipment	1,147.0	1,140.7
Less: accumulated depreciation	(620.3)	(608.6)
	-----	-----
	526.7	532.1
Goodwill and Other Intangibles	129.4	131.8
Other Assets	97.1	91.0
	-----	-----
	\$ 1,628.4	\$ 1,670.0
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities		
Short-term borrowings	\$ 52.3	\$ 77.2
Current maturities of long-term debt	13.9	14.1
Accounts payable	84.2	112.7
Accrued expenses	198.0	183.7
	-----	-----
Total Current Liabilities	348.4	387.7
Long-Term Debt	384.0	391.1
Deferred Income Taxes	15.4	16.4
Other Liabilities	137.3	140.2
Shareholders' Equity		
Common Stock	230.8	115.4
Capital in excess of par value	-	68.4
Retained earnings	903.3	937.6
Foreign currency translation adjustment	(66.7)	(70.6)
ESOP debt	(241.9)	(244.3)
	-----	-----
	825.5	806.5
Less: cost of common stock in treasury	82.2	71.9
	-----	-----
Total Shareholders' Equity	743.3	734.6
	-----	-----
	\$ 1,628.4	\$ 1,670.0

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See notes to consolidated financial statements.

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THE STANLEY WORKS AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited, Millions of Dollars)

	FIRST QUARTER	
	1996	1995
Operating Activities		
Net Earnings	\$ 29.6	\$ 28.7
Depreciation and amortization	20.1	21.9
Other non-cash items	5.0	6.2
Changes in operating assets and liabilities	(18.4)	(62.7)
	-----	-----
Net cash provided (used) by operating activities	36.3	(5.9)
Investing Activities		
Capital expenditures	(13.7)	(13.0)
Proceeds from sales of assets	3.8	0.3
Proceeds from sale of businesses	1.9	-
Other	(5.7)	(5.1)
	-----	-----
Net cash used by investing activities	(13.7)	(17.8)
Financing Activities		
Payments on long-term debt	(3.4)	(0.3)
Net short-term borrowings	(22.7)	29.1
Proceeds from issuance of common stock	22.9	0.5
Purchase of common stock for treasury	(37.5)	(6.4)
Cash dividends on common stock	(18.7)	(30.0)
	-----	-----
Net cash used by financing activities	(59.4)	(7.1)
Effect of Exchange Rate Changes on Cash	0.7	2.0
	-----	-----
Decrease in Cash and Cash Equivalents	(36.1)	(28.8)
Cash and Cash Equivalents, Beginning of Period	75.4	69.3
	-----	-----
Cash and Cash Equivalents, End of First Quarter	\$ 39.3	\$ 40.5
	=====	=====

See notes to consolidated financial statements.

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THE STANLEY WORKS AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES  
  IN SHAREHOLDERS' EQUITY  
(Unaudited, Millions of Dollars)

THREE MONTHS

	1996	1995
Balance at beginning of year	\$ 734.6	\$ 744.2
Net earnings	29.6	28.7
Currency translation adjustment	3.9	(7.3)
Cash dividends declared	(16.2)	(15.6)
Net common stock activity, including tax benefit	(11.0)	(2.3)
ESOP debt	2.4	2.2
	-----	-----
Balance at end of first quarter	\$ 743.3	\$ 749.9
	=====	=====

See notes to consolidated financial statements.

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THE STANLEY WORKS AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 30, 1996

NOTE A - Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of both normal and recurring items) considered necessary for a fair presentation of the results of operations for the interim periods have been included. For further information, refer to the consolidated financial statements and footnotes included in the company's annual report on Form 10-K for the year ended December 30, 1995.

NOTE B - Common Stock Split

On April 17, 1996, the shareholders approved an increase in the number of authorized common shares from 110,000,000 to 200,000,000. On that date, the Board of Directors declared a two-for-one common stock split to be effected by the distribution of one additional share for each share outstanding. Such distribution will be made on June 3, 1996 to shareholders of record as of May 13, 1996. Accordingly, the stock split has been recognized by reclassifying \$115.4 million, the par value of the additional shares resulting from the split, from capital surplus and retained earnings to common stock. All shares outstanding and per share amounts have been restated to retroactively reflect the stock split.

NOTE C - Computation of Earnings Per Share

Earnings per share are based upon the weighted average number of common shares outstanding. The exercise of outstanding stock options would not

result in a material dilution of earnings per share. (See Exhibit 11)

NOTE D - Inventories

The classification of inventories at the end of the first quarter of 1996 and at year-end 1995, in millions of dollars, is as follows:

	March 30 1996 -----	December 30 1995 -----
Finished products	\$ 212.0	\$ 224.1
Work in process	66.8	63.1
Raw materials	54.1	59.4
Supplies	2.3	2.5
	-----	-----
	\$ 335.2	\$ 349.1
	=====	=====

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NOTE E - Cash Flow Information

Interest paid during the first quarter of 1996 and 1995 amounted to \$6.9 million and \$4.4 million, respectively.

Income taxes paid during the first quarter of 1996 and 1995 were \$0.7 million and \$9.6 million, respectively.

## Results of Operations

First quarter net income of \$30 million, or \$.33 per share, reflected transition costs associated with previously announced restructuring initiatives. These costs totaled \$7 million, or \$.05 per share, and included \$.02 per share of consulting and \$.03 per share of expenses related to the consolidation of North American order management and distribution and other facility closings. Excluding these costs, net income would have been \$34 million, or \$.38 per share, an increase of 17% from the prior year earnings of \$29 million, or \$.32 per share. This improved profitability was achieved despite lower sales volume. First quarter net sales were \$635 million, a 1% reduction from the \$643 million reported last year.

The lower sales volume realized in the first quarter was reflective of unusually strong sales in the same period last year; fourth quarter 1995 retail activity was weak leaving customers with excess inventory going into 1996; and the company's business and product line divestitures in 1995 resulted in a \$6 million reduction in sales this quarter. Order patterns strengthened throughout the period and ended on a positive note, with a 3.5% sales increase in March. Despite the lower sales volume and the continued costs related to restructuring efforts the company was able to deliver improved profits. The aggressive initiatives that were begun in 1995 to realign the company's cost structure are beginning to pay off.

Gross margins reported for the quarter were 32.4% of sales compared with 32.0% last year. The improvement in margins, due largely to the absence of prior year manufacturing integration costs, was offset somewhat by underabsorption of factory overheads caused by lower sales volumes and aggressive inventory management. Operating expenses were 23.4% of sales and included approximately \$4 million of consulting and other restructuring related transition costs. Excluding these charges, operating expense would have been 22.8% of sales compared with 22.9% in the prior year.

Net sales in the Tools segment were reduced by \$6 million as a result of 1995 restructuring related divestitures. Excluding this reduction, first quarter net sales were virtually flat, with volume declines noted particularly in the industrial tool category. Operating profits for this segment included approximately \$4 million in restructuring related transition costs. Excluding these costs, operating profits would have been \$56 million, or 11.8% of sales, compared with \$53 million, 11.0% of sales in the prior year. The absence of manufacturing integration costs in the Mechanics Tools business contributed to the improvement.

Net sales in the Hardware segment were 2% lower than the prior year, primarily from volume declines in the U.S., although price increases partially offset those reductions. Operating profits were improved from the prior year, reflecting improved performance in the European Home Decor business. Excluding restructuring related transition costs of \$1 million, operating profits were \$10 million, or 12.5% of sales compared with \$9 million, or 10% of sales in the prior year.

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Net sales in the Specialty Hardware segment were flat compared to last year as the effect of a recent acquisition offset unit volume declines. Operating profits, excluding restructuring related transition costs of \$1 million, were \$3 million, or 3.7% of sales compared with 3.5% of sales in the prior year.

Geographically, all regions experienced flat to lower sales for the quarter. Operating profits excluding restructuring related transition costs were \$50 million in the U.S., \$12 million in Europe and \$7 million in Other Areas.

The company is encouraged by strengthening North American business conditions towards the end of the quarter and is optimistic that future comparisons will prove to be easier. The first quarter comparisons should, in fact, be the most difficult for the year. The company is on schedule with its restructuring initiatives and has begun to see earnings improvements as a result. Although no additional significant restructuring initiatives were announced in the first quarter, there are a number of important projects in the planning stages and the company will remain focused and has made good progress on evaluating its product categories and working toward the aggressive targets set for cost and asset reduction. As a result of these efforts the company continues to

build value for its shareholders.

#### Liquidity and Sources of Capital

Cash flow from operations was \$36.3 million. Operating cash flow increased over the prior year reflecting the increased working capital levels necessary in the prior year to fund internal sales growth. Aggressive actions to reduce inventories as part of the company's overall asset reduction plans also had a positive effect on operating cash flows for the quarter.

During the first quarter 1996, the company made severance and other exit cost payments of \$3 million under the previously disclosed restructuring program. At March 30, 1996, the reserve balance for the restructuring initiatives announced in 1995 was \$15 million. The plant closings and exit activities initiated in 1995 are progressing as planned. Additional restructuring alternatives are currently being evaluated and future restructuring charges and restructuring related costs will likely result as the various initiatives under consideration are developed and specific operating plans are designed, approved and implemented. Due to the complexity of these initiatives and the early stage of planning, the company is currently unable to estimate the future charges and costs; however, it is likely that those charges and costs will be material and may approximate the amount of charges and costs already incurred in 1995.

The company anticipates that its operating cash flow and borrowing capacity will enable it to fund its growth and restructuring initiatives, capital expenditures, and dividends. The restructuring activities the company has implemented to date as well as future restructuring initiatives will not have a material effect on liquidity.

Capital expenditures for the year are forecast at approximately \$100 million.

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#### THE STANLEY WORKS AND SUBSIDIARIES BUSINESS SEGMENT INFORMATION (Unaudited, Millions of Dollars)

	First Quarter					1995
	1996	Price	Unit Volume	ACQ/ DVT	Currency	
<b>INDUSTRY SEGMENTS</b>						
<b>NET SALES</b>						
Tools						
Consumer	\$ 172.7	2%	(2)%	-	-	\$ 173.5
Industrial	140.4	2%	(4)%	-	-	143.8
Engineered	164.0	-	1 %	(3)%	-	166.5
	-----					-----
Total Tools	477.1	1%	(1)%	(1)%	-	483.8
Hardware	83.2	2%	(4)%	-	-	84.7
Specialty Hardware	75.0	-	(2)%	2 %	-	74.8
	-----					-----
Consolidated	\$ 635.3	1%	(1)%	(1)%	-	\$ 643.3
	=====					=====
<b>OPERATING PROFIT</b>						
Tools	\$ 51.9					\$ 53.0
Hardware	9.6					8.5
Specialty Hardware	2.3					2.6
	-----					-----
Total	63.8					64.1
Net corporate expenses	(9.2)					(8.9)
Interest expense	(7.6)					(8.9)
	-----					-----
Earnings before income taxes	\$ 47.0					\$ 46.3
	=====					=====
<b>GEOGRAPHIC AREAS</b>						
<b>NET SALES</b>						
United States	\$ 449.5	1%	(1)%	(1)%	-	\$ 454.6
Europe	108.1	2%	(3)%	1 %	-	107.8

Other Areas	77.7	1%	(4)%	-	(1)%	80.9
	-----					-----
Consolidated	\$ 635.3	1%	(1)%	(1)%	-	\$ 643.3
	=====					=====
OPERATING PROFIT						
United States	\$ 45.4					\$ 46.7
Europe	11.6					12.4
Other Areas	6.8					5.0
	-----					-----
Total	\$ 63.8					\$ 64.1
	=====					=====

See notes to consolidated financial statements.

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## PART II - OTHER INFORMATION

### Item 2. - Change in Securities

(a) On April 17, 1996, the shareholders of the company approved an amendment to the Restated Certificate of Incorporation to increase the number of authorized shares of the company's common stock, par value \$2.50 per share, from 110,000,000 to 200,000,000. On that date, the Board of Directors declared a two-for-one split of the company's common stock, \$2.50 par value, to be effected by the distribution of one additional share for each share outstanding. Such distribution will be made on June 3, 1996 to shareholders of record as of May 13, 1996. Accordingly, the stock split has been recognized by reclassifying \$115.4 million, the par value of the additional shares resulting from the split, from capital surplus and retained earnings to common stock. The stock split will not change the rights of the holders of the company's common stock.

### Item 6. - Exhibits and Reports on Form 8-K

#### (a) Exhibits

(1) See Exhibit Index on page 11

#### (b) Reports on Form 8-K.

(1) Registrant filed a Current Report on Form 8-K, dated January 31, 1996, in respect of the following items reported by the Registrant:

- (i) Press release reporting 1995 year-end results.
- (ii) Amended terms of the Deferred Compensation Plan for Non-Employee Directors.
- (iii) Extended benefits offered by the Rights Agreement dated as of January 31, 1996, between The Stanley Works and State Street Bank and Trust Company, as Rights Agent.

#### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### THE STANLEY WORKS

Date: May 14, 1996

By: Richard Huck

Richard Huck  
Vice President, Finance  
and Chief Financial Officer

Date: May 14, 1996

By: Theresa F. Yerkes

Theresa F. Yerkes  
Vice President and  
Controller (Chief Accounting  
Officer)

EXHIBIT INDEX

- (1) Restated Certificate of Incorporation
- (11) Statement re computation of earnings per share
- (12) Statement re computation of ratio of earnings to fixed charges
- (27) Financial Data Schedule

RESTATED CERTIFICATE OF INCORPORATION  
OF THE STANLEY WORKS

Section 1. That The Stanley Works, a corporation organized and hitherto and still conducting its business under the joint stock laws of this state, and located and having its principal office at New Britain, may, and shall hereafter, have the right to exercise its corporate franchise, and have and enjoy all the rights, powers and privileges herein granted, and whenever it shall have accepted this resolution by a vote of its shareholders, at a meeting duly called for that purpose, may conduct and carry on its business under the provisions hereof, exclusively, in the same way and manner and to the same extent in all respects as if said corporation had been originally organized under a charter containing like provisions; and the capital stock of said corporation, the shareholders therein, and the number of shares by them respectively held, shall be the same as now existing in said joint stock corporation, inclusive of original and increased capital stock thereof.

Section 2. Said Stanley Works shall be and remain a body politic and corporate by the name of The Stanley Works, located at said New Britain, and shall have and enjoy its said corporate franchise, and all the rights and privileges herein granted, for the purpose of manufacturing, buying, and selling, and dealing in all kinds of metal and hardware, and all articles composed in whole or in part of metal, wood, or other substance, which it shall deem expedient, and to do such other things as are incident to the prosecution of said business, and to exercise such mercantile powers as may be convenient and necessary for the successful prosecution of said business, and in and by said corporate name said corporation shall be and is hereby vested with the title to all the goods, chattels, lands, buildings, machinery, property, choses in action, trademarks, and effects of whatever nature heretofore acquired by and now belonging to said corporation, and is hereby authorized and empowered in addition thereto to purchase, take, hold, occupy, and enjoy to itself and assigns any such property, real, personal, or of whatever other nature, including letters patent, as will enable it the better to carry on said business to advantage, and the same may manage, control, convey, lease, sell, and dispose of at pleasure, and may take and execute leases of real estate.

Section 3. The stock of said corporation shall consist of 210,000,000 shares, divided into 200,000,000 common shares of the par value of \$2.50 per share and 10,000,000 preferred shares, without par value. The Board of Directors is authorized to fix and determine the terms, limitations and relative rights and preferences of the preferred shares including, without limitation, any voting rights thereof, to divide the preferred shares into and to issue the same in series, to fix and determine the variations among series to the extent permitted by law, and, within the limits from time to time of the authorized but unissued common shares to provide that preferred shares, or any series thereof, may be convertible into the same or a different number of common shares.

Shareholders, whether of common or preferred shares, shall have no pre-emptive rights with respect to any of the common or preferred shares. Upon conversion of preferred shares into common shares, the preferred shares surrendered in such conversion shall be retired unless the Board of Directors takes specific action that the same be canceled.

Without limiting the powers now possessed by it, said corporation is vested with all the privileges and powers enumerated in the general corporation laws of this state as now existing or hereafter amended. Its officers and directors shall have the powers given to directors and officers of corporations in said general corporation laws. Said corporation is authorized to add to and otherwise amend its corporate powers and purposes in the extent and manner permitted to corporations organized under said general corporation laws, provided that the subject matter of such changes could have been lawfully inserted in the original certificate of incorporation of a corporation organized under

said general corporation laws and provided further that certificates of such changes be filed with the secretary of the state as therein provided.

Section 4. The stock, property and affairs of said corporation shall be managed by a Board consisting of not less than nine nor more than eighteen directors, the exact number to be determined by the Board of Directors from time to time. The Board of Directors shall be divided into three classes designated Class I, Class II and Class III. Such classes shall be as nearly equal in number as the then total number of directors constituting the entire Board permits. At the 1983 Annual Meeting of Shareholders, or any special meeting in lieu thereof, four Class I, five Class II and five Class III directors shall be elected for initial terms expiring at the next succeeding annual meeting, the second succeeding annual meeting and the third succeeding annual meeting, respectively, and when their respective successors are elected and qualified. At each annual meeting of shareholders after 1983, the directors chosen to succeed those in the class whose terms expire shall be elected by shareholders for terms expiring at the third succeeding annual meeting after election, or for such lesser term as may be appropriate in the particular case in order to assure that the number of directors in each class shall remain constant, and when their respective successors are elected and qualified. The directors may increase the number of directorships by the concurring vote of directors holding a majority of the directorships. Any vacancy on the Board that is created by an increase in the number of directors may be filled for the unexpired term by the concurring vote of directors holding a majority of the directorships, which number of directorships shall be the number prior to the vote on the increase. Any other vacancy which occurs on the Board may be filled for the unexpired term by the concurring vote of a majority of the remaining directors in office, though such remaining directors are less than a quorum, and though such majority is less than a quorum, or by action of the sole remaining director in office. Newly created directorships or any decrease in directorships resulting from increases or decreases in the number of directors shall be so apportioned among the classes of directors as to make all the classes as nearly equal in number as possible. No reduction of the number of directorships shall remove or shorten the term of any director in office.

Any director may be removed from office but only for cause by the affirmative vote of the holders of at least a majority of the voting power of the shares entitled to vote for the election of directors, considered for this purpose as one class.

Notwithstanding the foregoing, whenever the holders of any one or more classes or series of preferred stock issued by said corporation shall have the right, voting separately by class or series, to elect directors at an annual or special meeting of shareholders, the election, term of office, filling of vacancies and other features of such directorships shall be governed by any terms of this Certificate of Incorporation of said corporation applicable thereto, and such directors so elected shall not be divided into classes pursuant to this Section 4 unless expressly provided by such terms.

In the event of a vacancy among the directors so elected by the holders of preferred stock, the remaining preferred directors may fill the vacancy for the unexpired term.

Section 5. The existing by-laws of said corporation shall continue in force until the same are altered or repealed by the Board of Directors or a vote of the shareholders; the shareholders, at any legal meeting, shall have power to alter or repeal said by-laws, and to make or establish such other by-laws, rules and regulations, not inconsistent with the laws of this state or with Section of this Certificate of Incorporation, as they may deem expedient for the management of the affairs of the corporation, and may alter or repeal the same; and said directors may, as often as the interests of the shareholders require and the affairs of said corporation will permit, declare a dividend of profits on each share, which shall be paid by the treasurer of said corporation.

Section 6: (a) The affirmative vote of the holders of

not less than 80% of the outstanding shares of capital stock of the corporation entitled to vote shall be required for the approval or authorization of any "Business Combination" (as hereinafter defined) involving an "Interested Shareholder" (as hereinafter defined); provided, however, that the 80% voting requirement shall not be applicable if:

(1) The "Continuing Directors" (as hereinafter defined) of the corporation by a two-thirds vote have expressly approved such Business Combination either in advance of or subsequent to such Interested Shareholder's having become an Interested Shareholder; or

(2) The following conditions are satisfied:

(A) The aggregate amount of the cash and the "Fair Market Value" (as hereinafter defined) of the property, securities or "Other Consideration" (as hereinafter defined) to be received per share by holders of capital stock of the corporation in the Business Combination, other than the Interested Shareholder involved in the Business Combination, is not less than the "Highest Per Share Price" or the "Highest Equivalent Price" (as hereinafter defined) paid by the Interested Shareholder in acquiring any of its holdings of the corporation's capital stock; and

(B) A proxy statement complying with the requirements of the Securities Exchange Act of 1934, as amended, shall have been mailed to all shareholders of the corporation for the purpose of soliciting shareholder approval of the Business Combination. The proxy statement shall contain at the front thereof, in a prominent place, the position of the Continuing Directors as to the advisability (or inadvisability) of the Business Combination and, if deemed advisable by a majority of the Continuing Directors, the opinion of an investment banking firm selected by the Continuing Directors as to the fairness of the terms of the Business Combination, from the point of view of the holders of outstanding shares of capital stock of the corporation other than any Interested Shareholder.

Such 80% vote shall be required notwithstanding the fact that no vote may be required or that a lesser percentage may be specified by law or in any agreement with any national securities exchange or otherwise.

(b) For purposes of this Section 6:

(1) The term "Business Combination" shall mean

(A) any merger, consolidation or share exchange of the corporation or a subsidiary of the corporation with or into an Interested Shareholder, in each case without regard to which entity is the surviving entity;

(B) any sale, lease, exchange, transfer or other disposition, including without limitation a mortgage or any other security device, of all or any "Substantial Part" (as hereinafter defined) of the assets of the corporation (including without limitation any voting securities of a subsidiary of the corporation) or a subsidiary of the corporation to an Interested Shareholder (in one transaction or a series of transactions);

(C) any sale, lease, exchange, transfer or other disposition, including without limitation a mortgage or any other security device, of all or any Substantial Part of the assets of an Interested Shareholder to the corporation or a subsidiary of the corporation;

(D) the issuance or transfer of any securities of the corporation or a subsidiary of the corporation by the corporation or any of its subsidiaries to an Interested Shareholder (other than an issuance or transfer of securities which is effected on a pro rata basis to all shareholders of the corporation);

(E) any recapitalization that would have the effect of increasing the voting power of an Interested Shareholder;

(F) the issuance or transfer by an Interested Shareholder of any securities of such Interested Shareholder to the corporation or a subsidiary of the corporation (other than an issuance or transfer of securities which is effected on a pro rata basis to all shareholders of the Interested Shareholder);

(G) the adoption of any plan or proposal for the liquidation or dissolution of the corporation proposed by or on behalf of an Interested Shareholder; or

(H) any agreement, contract or other arrangement providing for any of the transactions described in this definition of Business Combination.

(2) The term "Interested Shareholder" shall mean and include any individual, partnership, corporation or other person or entity which, as of the record date for the determination of shareholders entitled to notice of and to vote on any Business Combination, or immediately prior to the consummation of such transaction, together with its "Affiliates" and "Associates" (as defined in Rule 12b-2 of the General Rules and Regulations under the Securities Exchange Act of 1934 as in effect at the date of the adoption of this Article by the shareholders of the corporation [collectively, and as so in effect, the "Exchange Act"]), are "Beneficial Owners" (as defined in Rule 13d-3 of the Exchange Act) in the aggregate of 10% or more of the outstanding shares of any class of capital stock of the corporation, and any Affiliate or Associate of any such individual, corporation, partnership or other person or entity. Notwithstanding any provision of Rule 13d-3 to the contrary, an entity shall be deemed to be the Beneficial Owner of any share of capital stock of the corporation that such entity has the right to acquire at any time pursuant to any agreement, or upon exercise of conversion rights, warrants or options, or otherwise.

(3) The term "Substantial Part" shall mean more than 20% of the fair market value, as determined by two-thirds of the Continuing Directors, of the total consolidated assets of the corporation and its subsidiaries taken as a whole as of the end of its most recent fiscal year ended prior to the time the determination is being made.

(4) The term "Other Consideration" shall include, without limitation, Common Stock or other capital stock of the corporation retained by shareholders of the corporation other than Interested Shareholders or parties to such Business Combination in the event of a Business Combination in which the corporation is the surviving corporation.

(5) The term "Continuing Director" shall mean a director who is unaffiliated with any Interested Shareholder and either (A) was a member of the Board of Directors of the corporation immediately prior to the time that the Interested Shareholder involved in a Business Combination became an Interested Shareholder or (B) was designated (before his or her initial election or appointment as director) as a Continuing Director by a majority of the then Continuing Directors.

(6) The terms "Highest Per Share Price" and "Highest Equivalent Price" as used in this Section 6 shall mean the following: if there is only one class of capital stock of the corporation issued and outstanding, the Highest Per Share Price shall mean the highest price that can be determined to have been paid at any time by the Interested Shareholder for any share or shares of that class of capital stock. If there is more than one class of capital stock of the corporation issued and outstanding, the Highest Equivalent Price shall mean with respect to each class and series of capital stock of the corporation, the amount determined by a majority of the

Continuing Directors, on whatever basis they believe is appropriate, to be the highest per share price equivalent of the Highest Per Share Price that can be determined to have been paid at any time by the Interested Shareholder for any share or shares of any class of securities of capital stock of the corporation. In determining the Highest Per Share Price and Highest Equivalent Price, all purchases by the Interested Shareholder shall be taken into account regardless of whether the shares were purchased before or after the Interested Shareholder became an Interested Shareholder. Also, the Highest Per Share Price and the Highest Equivalent Price shall include any brokerage commissions, transfer taxes, soliciting dealers' fees and other expenses paid by the Interested Shareholder with respect to the shares of capital stock of the corporation acquired by the Interested Shareholder. In the case of any Business Combination with an Interested Shareholder the Continuing Directors shall determine the Highest Per Share Price and the Highest Equivalent Price for each class and series of capital stock of the corporation.

(7) The term "Fair Market Value" shall mean (A) in the case of stock, the highest closing sale price during the 30-day period immediately preceding the date in question of a share of such stock on the Composite Tape for New York Stock Exchange Listed Stocks, or, if such stock is not quoted on the Composite Tape, on the New York Stock Exchange, or, if such stock is not listed on such Exchange, on the principal United States securities exchange registered under the Securities Exchange Act of 1934 on which such stock is listed, or, if such stock is not listed on any such exchange, the highest closing bid quotation with respect to a share of such stock during the 30-day period preceding the date in question on the National Association of Securities Dealers, Inc. Automated Quotations System or any system then in use, or if no such quotations are available, the fair market value on the date in question of a share of such stock as determined by a two-thirds vote of the Continuing Directors in good faith; and (B) in the case of property other than stock or cash, the fair market value of such property on the date in question as determined by a two-thirds vote of the Continuing Directors in good faith.

(c) The determination of the Continuing Directors as to Fair Market Value, Highest Per Share Price, Highest Equivalent Price, and the existence of an Interested Shareholder or a Business Combination shall be conclusive and binding.

(d) Nothing contained in this Section 6 shall be construed to relieve any Interested Shareholder from any fiduciary obligation imposed by law.

(e) The fact that any Business Combination complies with the provisions of paragraph (a)(2) of this Section 6 shall not be construed to impose any fiduciary duty, obligation or responsibility on the Board of Directors, or any member thereof, to approve such Business Combination or recommend its adoption or approval to the shareholders of the corporation, nor shall such compliance limit, prohibit or otherwise restrict in any manner the Board of Directors, or any member thereof, with respect to evaluations of or actions and responses taken with respect to such Business Combination.

(f) Notwithstanding any other provisions of this Certificate of Incorporation or the By-Laws of the corporation, the affirmative vote of the holders of not less than 80% of the outstanding shares of capital stock shall be required to amend, alter, change, or repeal, or adopt any provisions inconsistent with, this Section 6.

Section 7. Said corporation by vote of its directors may, from time to time, acquire and hold its own stock for distribution among its employees, and may so distribute and sell such stock at not less than par among such of its employees, not including any director, as in the judgment of its directors will best promote the interests of said company or the welfare of its employees, in such manner and upon such terms as said directors may by vote determine, provided said

corporation shall not at any time acquire or hold more than ten percentum of its outstanding capital stock for such purposes, and provided no such stock shall be acquired when said company is insolvent or so as to render it immediately insolvent. Said corporation shall not vote upon shares of its own stock so acquired or held.

Section 8. Said company is hereby authorized to transmit power, for use in its manufacturing business only, from the town of Kent to its manufacturing plant in New Britain by means of poles, wires, fixtures, or otherwise, over land or private rights of way which it may purchase from the owners thereof or persons interested therein, and in so doing may cross over highways with its wires, without running along said highways, however; said rights to cross such highways to be exercised in conformity with the provisions of sections 3903 to 3910, both inclusive, of the general statutes.

Section 9. (The act validating certain conveyances from the American Tube and Stamping Company to The Stanley Works approved April 12, 1927 and an act validating a conveyance from The Stanley Works to Northeastern Steel Corporation approved April 20, 1955 are both omitted because no longer significant as a part of the Certificate of Incorporation of The Stanley Works.)

Section 10. Except to the extent prohibited by law, the Board of Directors shall have the right (which, to the extent exercised, shall be exclusive) to establish the rights, powers, duties, rules and procedures that from time to time shall govern the Board of Directors and each of its members, including without limitation the vote required for any action by the Board of Directors, and that from time to time shall affect the directors' power to manage the business and affairs of the corporation; and no bylaw shall be adopted by shareholders which shall impair or impede the implementation of the foregoing.

Section 11. A director of the corporation shall not be personally liable to the corporation or its shareholders for monetary damages in excess of the compensation received by the director for serving the corporation during the year of the violation to the extent such exemption from liability is permitted under the Connecticut Stock Corporations Act as the same exists. If the Connecticut Stock Corporations Act is amended hereafter to authorize corporate action further limiting or eliminating the personal liability of directors for monetary damages, then the liability of a director of the corporation shall be limited or eliminated to the fullest extent permitted by the amended Connecticut Stock Corporations Act. Any repeal or modification of this Section or adoption of an inconsistent provision shall not adversely affect any right or protection of a director of the corporation existing at the time of such repeal or modification.

THE STANLEY WORKS AND SUBSIDIARIES  
 COMPUTATION OF EARNINGS PER SHARE  
 (dollars and shares in thousands  
 except per share amounts)

	FIRST QUARTER ENDED	
	MARCH 30	APRIL 1
	1996	1995
	-----	-----
Earnings per common share:		
Weighted average shares outstanding	88,815	88,828
	=====	=====
Net earnings	\$29,633	\$28,736
	=====	=====
Per share amounts	\$0.33	\$0.32
	=====	=====
PRIMARY:		
Weighted average shares outstanding	88,815	88,828
Dilutive common stock equivalents - based on the treasury stock method using average market price	1,276	960
	-----	-----
	90,091	89,788
	=====	=====
Per share amounts	\$0.33	\$0.32
	=====	=====
FULLY DILUTED:		
Weighted average shares outstanding	88,815	88,828
Dilutive common stock equivalents - based on the treasury stock method using the quarter end market price if higher than average market price	1,341	960
	-----	-----
	90,156	89,788
	=====	=====
Per share amounts	\$0.33	\$0.32
	=====	=====

Note: This calculation is submitted in accordance with Regulation S-K item 601(b)(11) although not required by footnote 2 to paragraph 14 of APB Opinion No. 15 because it results in dilution of less than 3%.

The weighted average number of shares for all periods have been restated to give retroactive effect to the two-for-one stock split declared on April 17, 1996.

THE STANLEY WORKS AND SUBSIDIARIES  
 COMPUTATION OF EARNINGS TO FIXED CHARGES  
 (in Millions of Dollars)

	FIRST QUARTER	
	1996	1995
	-----	-----
Earnings before income taxes	\$47.0	\$46.3
Add:		
Portion of rents representative of interest factor	3.3	3.3
Interest expense	7.5	8.8
Amortization of capitalized interest	0.1	0.1
	-----	-----
Income as adjusted	\$57.9	\$58.5
	=====	=====
Fixed charges:		
Interest expense	\$7.5	\$8.8
Portion of rents representative of interest factor	3.3	3.3
	-----	-----
Fixed charges	\$10.8	\$12.1
	=====	=====
Ratio of earnings to fixed charges	5.36	4.83
	=====	=====

This schedule contains summary financial information extracted from The Stanley Works and Subsidiaries Consolidated Balance Sheets and Statements of Earnings and is qualified in its entirety by reference to such financial statements.

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3-MOS	DEC-28-1996	
	MAR-30-1996	
		39,300
		0
		454,900
		0
		335,200
		875,200
		1,147,000
		620,300
		1,628,400
		348,400
		384,000
		0
		0
		230,800
		512,500
1,628,400		
		635,300
		635,300
		429,300
		429,300
		0
		0
		6,500
		47,000
		17,400
		29,600
		0
		0
		0
		29,600
		.33
		0

The above Financial Data Schedule includes the retroactive effect of the two-for-one stock split declared on April 17, 1996. Prior period Financial Data Schedules have not been restated.